Salvatore M. Capizzi, CEPA, CBDA
Chief Sales & Marketing Officer

Salvatore M. Capizzi is Chief Sales & Marketing Officer of Dunham & Associates Investment Counsel, Inc. (Dunham). With more than three decades of financial services experience, Sal is a seasoned industry leader with expertise in global sales and distribution, marketing, business development, and strategic planning. His career includes launching startups, reengineering organizations, and designing sales and marketing strategies that have significantly grown assets under management and profitability.

Before joining Dunham, Sal served as CEO of Global Wealth Management at ThomasLloyd Group, where he built sales and distribution across Europe and the Americas. He also held executive leadership roles at New York Life Investment Management, Chase Manhattan Bank, and Shearson Lehman Brothers. At BlackRock, he was Executive Vice President/Managing Director, where he helped launch and scale the firm's mutual fund business, creating its retail distribution platform and driving substantial growth during his eight-year tenure.

Sal earned a B.A. in History from Baruch College and holds FINRA Series 6, 7, 22, 24, and 63 registrations.

He is a recognized voice in the investment industry, sharing thought leadership on market shifts and retirement strategies through features such as an in-person appearance on Bloomberg Radio, a live interview on Yahoo Finance, and expert commentary quoted in articles by Kiplinger, Financial Advisor magazine, ThinkAdvisor, and more.

At a Glance

√ Chief Sales & Marketing Officer

√ Prior to joining Dunham in 2008, was CEO/Global Wealth Manager for Thomas Lloyd Group

√ Developed BlackRock's Retail Distribution Platform

√ Holds FINRA Series 6, 7, 22, 24, 63 and 65 registrations

About Dunham & Associates

In 1985, Jeffrey Dunham founded Dunham with the uncommon idea that fees paid by clients should be tied, in some way, to the performance of the investments they own. Today, Dunham and Dunham Trust have grown to become a multi-billion dollar firm, but we are still driven by the values of fairness and accountability that Jeffrey envisioned more than three decades ago.