



At a Glance

- ✓ National Accounts Manager
- ✓ Responsible for building and developing the firm's Broker/Dealer and RIA relationships
- ✓ Sales and marketing experience coupled with his previous roles provide him with a wealth of knowledge and credibility that helps to ensure continuity in the firm's mission
- ✓ Carries a B.S. in Business Administration from Messiah College in Grantham, Pennsylvania

Peter Nesbitt National Accounts Manager

Peter Nesbitt is the National Accounts Manager for Dunham & Associates Investment Counsel, Inc., responsible for building and developing the firm's Broker/Dealer and RIA relationships, obtaining new selling agreements, as well as expanding Dunham's visibility across Broker/Dealers, wirehouses and Banks nationwide.

Prior to his promotion to National Accounts Manager in 2012, which is one of his proudest accomplishments, Peter was a Dunham Regional Marketing Associate, who successfully helped financial advisors raise assets in their practices using Dunham's institutionally-managed mutual funds, Asset Allocation Programs and Dunham Trust Company's Nevada-based trust services. Peter's sales and marketing experience coupled with his previous roles provide him with a wealth of knowledge and credibility that helps to ensure continuity in the firm's mission as well as core commitment to client success.

Before joining Dunham in 2010, Peter served as Marketing Director for Wealth Advisors, Inc., a San Diego-based Registered Investment Advisor. He has also held regional sales and key account management positions at two manufacturing organizations.

Peter carries a B.S. in Business Administration from Messiah College in Grantham, Pennsylvania and holds FINRA Series 7 and 66 registrations. He resides in West Chester, Pennsylvania with his wife and best friend, Bethany, and their four children, Parker, Blake, Natalie and Jack. He is an active partner and volunteer at Brandywine Grace Church and also participates in several Chester County Cycling Clubs. His other interests include surfing, running & mountain biking. He also actively contributes to his community through West Chester United Soccer Club as both an Age Group Commissioner and Coach, and volunteering in East Bradford Township's Adopt-a-Trail program in the North American Land Trust/M. John Johnson Nature Center.

About Dunham & Associates

In 1985, Jeffrey Dunham founded Dunham with the uncommon idea that fees paid by clients should be tied, in some way, to the performance of the investments they own. Today, Dunham and Dunham Trust have grown to become a multi-billion dollar firm, but we are still driven by the values of fairness and accountability that Jeffrey envisioned more than three decades ago.